



Date: May 02, 2025

To,
BSE Limited
Phiroze Jeejeebhoy Towers,
Dalal Street, Fort,
Mumbai - 400 001.

To,
National Stock Exchange of India Limited
Exchange Plaza, Plot No. C/1, G Block,
Bandra-Kurla Complex, Bandra (East),
Mumbai - 400 051.

Scrip Code: **541167**

Symbol: **YASHO**

Dear Sir/ Madam,

Sub: Investor Presentation for Q4FY25

Pursuant to Regulation 30 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find attached herewith the Investor's Presentation for Q4FY25.

The said Investor's Presentation will be simultaneously posted on the Company's website at www.yashoindustries.com

We request you to kindly take the same on record.

Thanking You,

For Yasho Industries Limited

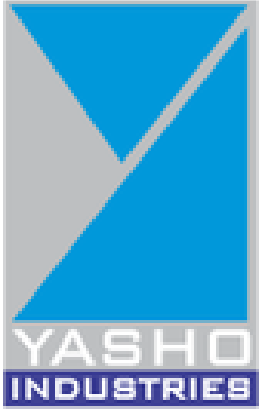
Parag Jhaveri
Managing Director & CEO
DIN: 01257685



Encl: As above

YASHO INDUSTRIES LIMITED

REGISTERED OFFICE: Office No. 101/102, Peninsula Heights, C.D Barfiwala Marg, Juhu lane, Andheri (West), Mumbai - 400058, India
TEL: +91 22 62510100; FAX: +91 22 62510199; E-Mail: info@yashoindustries.com; CIN No: L74110MH1985PLC037900



INVESTOR PRESENTATION

Q4 and FY 2025



Safe Harbor

This presentation and the accompanying slides (the “Presentation”), which have been prepared by **Yasho Industries Limited** (the “Company”), have been prepared solely for information purposes and do not constitute any offer, recommendation or invitation to purchase or subscribe for any securities, and shall not form the basis or be relied on in connection with any contract or binding commitment what so ever. No offering of securities of the Company will be made except by means of a statutory offering document containing detailed information about the Company.

This Presentation has been prepared by the Company based on information and data which the Company considers reliable, but the Company makes no representation or warranty, express or implied, whatsoever, and no reliance shall be placed on, the truth, accuracy, completeness, fairness and reasonableness of the contents of this Presentation. This Presentation may not be all inclusive and may not contain all of the information that you may consider material. Any liability in respect of the contents of, or any omission from, this Presentation is expressly excluded.

Certain matters discussed in this Presentation may contain statements regarding the Company’s market opportunity and business prospects that are individually and collectively forward-looking statements. Such forward-looking statements are not guarantees of future performance and are subject to known and unknown risks, uncertainties and assumptions that are difficult to predict. These risks and uncertainties include, but are not limited to, the performance of the Indian economy and of the economies of various international markets, the performance of the industry in India and world-wide, competition, the company’s ability to successfully implement its strategy, the Company’s future levels of growth and expansion, technological implementation, changes and advancements, changes in revenue, income or cash flows, the Company’s market preferences and its exposure to market risks, as well as other risks. The Company’s actual results, levels of activity, performance or achievements could differ materially and adversely from results expressed in or implied by this Presentation. The Company assumes no obligation to update any forward-looking information contained in this Presentation. Any forward-looking statements and projections made by third parties included in this Presentation are not adopted by the Company and the Company is not responsible for such third party statements and projections.

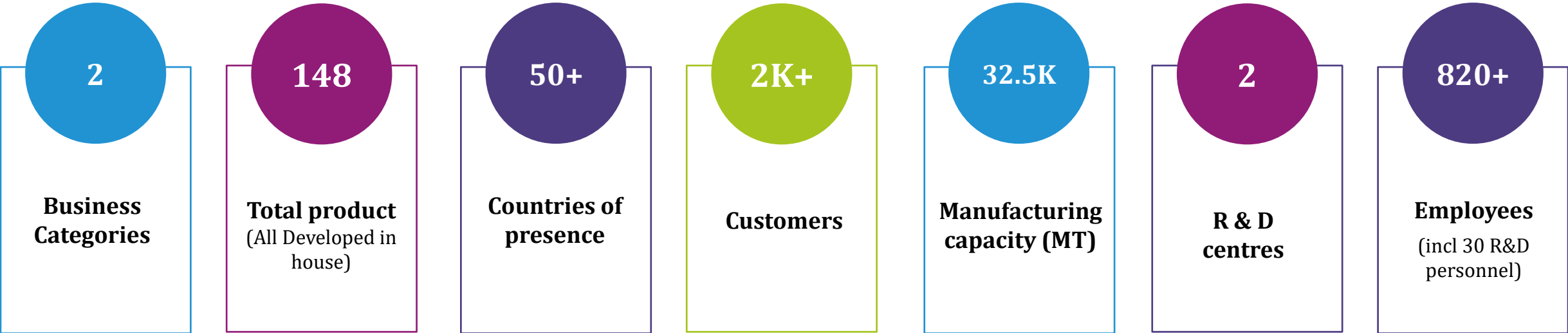


COMPANY OVERVIEW

Business Overview

Leading specialty and performance chemicals manufacturer

Yasho Industries is a pioneer in specialty and fine chemicals manufacturing, incorporated in 1985 by Mr. Vinod Jhaveri. Equipped with a dedicated research and development centre and state-of-the-art manufacturing facilities, we manufacture 142 products across five business verticals - Food Antioxidants, Aroma Chemicals, Rubber Chemicals, Lubricant Additives, and Specialty Chemicals. Our diverse product portfolio helps us serve a dynamic and far-reaching customer base across the world including the United States of America (USA), Europe, Asia, and the Middle East, securing around 65% of revenue from exports.



Board of Directors



MR. VINOD JHAVERI

Chairman & Executive Director



MR. PARAG JHAVERI

Managing Director & CEO



MR. YAYESH JHAVERI

Whole Time Director



MR. ANURAG SURANA

Non-Executive Independent Director



MR. U R BHAT

Non-Executive Independent Director



DR. PRAKASH BHATE

Non-Executive Independent Director



MRS. SUDHA NAVANDAR

Non-Executive Independent Director

Diversified portfolio of over 148 products

Consumer Division

Applications

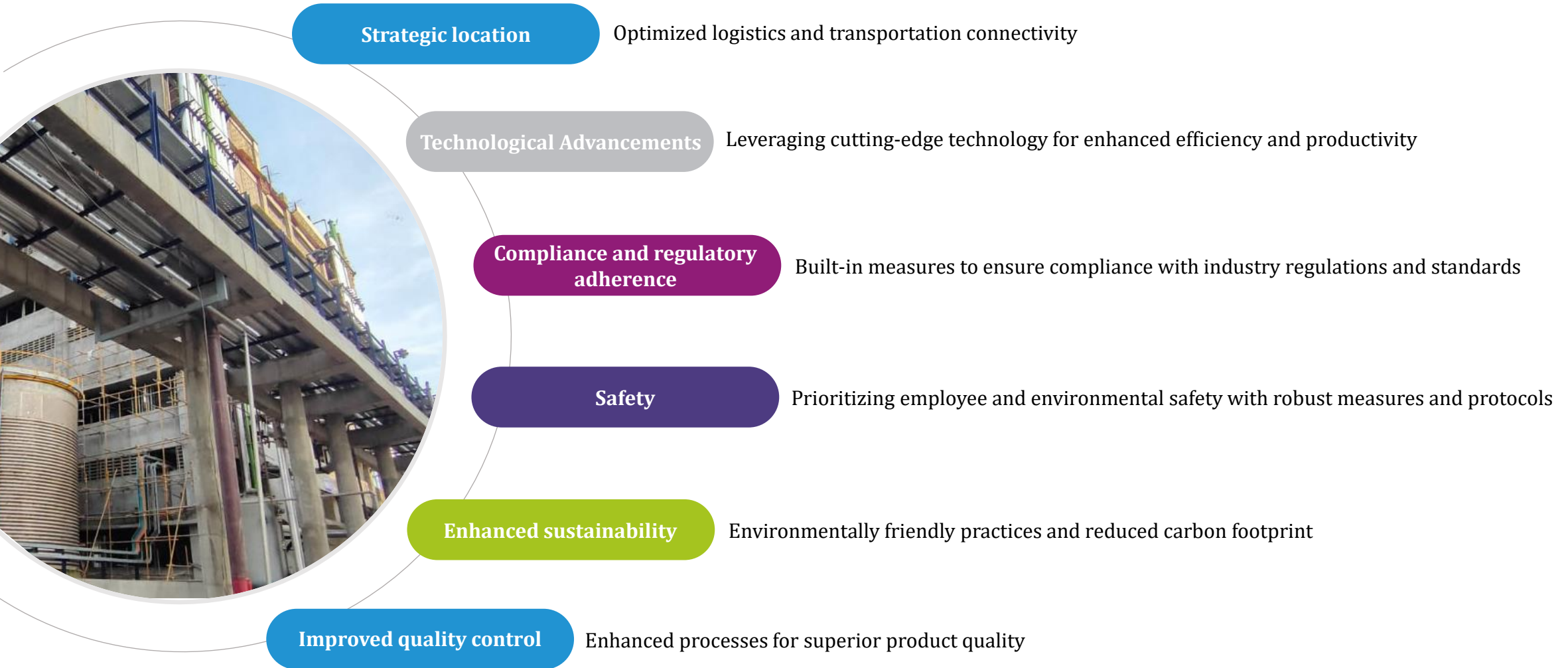
- Flavours and fragrances; personal care products - cosmetics & toiletries
- Agro chemicals & Pharmaceutical products
- Oral care preparations
- Edible oil, Confectioneries & food stuff, Animal feed, Vitamin premix, Nutraceutical

Industrial Division

Applications

- Tyres, Automobile components, Conveyor belts, surgical gloves, latex gloves, condoms, balloons
- Hydraulic, turbine, engine & gear oils, metal working fluids & greases
- Stabilisers for acrylics, printing inks/coating, UPR resins and fibre composite resins

Unlocking Global Opportunities with Our New State-of-the-Art Facility at Pakhajan



Research & Development



Research & Development

- As the cornerstone of our business, R&D is led by our promoters with active contribution and guidance
- We are working on process improvements and new products which align with our business portfolio
- Recently, we have upgraded our R&D facility and now have more than 30 chemists contributing actively
- Several projects are in various stages of development, and we are confident that this will help us to achieve our future growth



Quality Control

- Research & Development & Quality Control is our core strength. YIL continues to invest in R&D and technological upgradation to ensure sustainable operations throughout its facilities
- Our In-house testing facility & the state-of-the-art laboratory uses modern quality control methods and sophisticated instrumentation such as:
 - AAS(Atomic Absorption Spectrophotometer)
 - CHNS Analyzer
 - Differential Scanning Calorimeter (DSC)
 - FTIR (Fourier Transforms Infrared Spectrophotometer)
 - GC (Gas Chromatography)
 - HPLC (High-Performance Liquid Chromatography)
 - UV Spectrophotometer

Certifications & Accreditation



ISO Certification



FSSC 22000 Certification



FSSAI Certification



NSF Certified



STAR KOSHER Certification



FAMIQS Certification



ecovadis Certified



HALAL Certification



Q4 & FY25 Results Highlights

Management Commentary on Results – Q4 & FY25

Highlights of Q4FY25:

- Revenue Volumes and Value has increased by 20% and 8% for Q4FY25 and 18% and 13% for FY25 respectively.
- Operating and EBITDA Margins continue to improve due to better product mix and improved efficiencies.

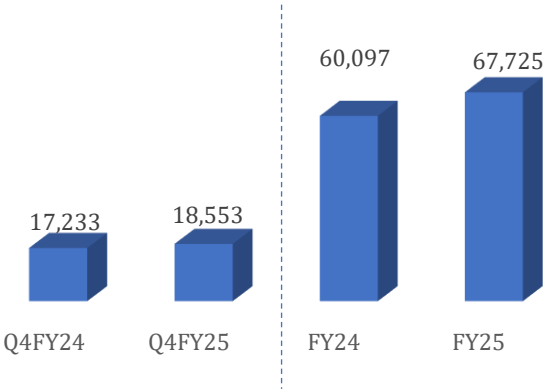
Outlook:

- ❖ Pakhajan facility operated with ~50% capacity utilization in March 2025 and we see this improving further to ~ 70% for FY26.
- ❖ We expect to increase our revenue by 40-50% in FY 26 based on increased capacity utilization of our Pakhajan facility.
- ❖ The Company's US warehouse has become operational in March 2025. With this, the Company is in a better position to service the US market.

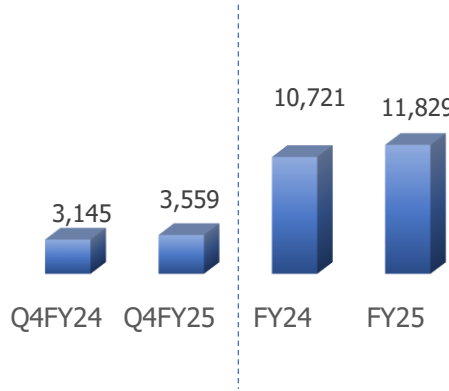
Results Highlights (Q4 & FY25)

(Rs. In lacs)

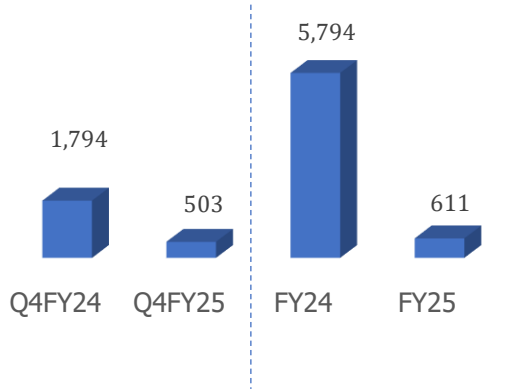
Revenue



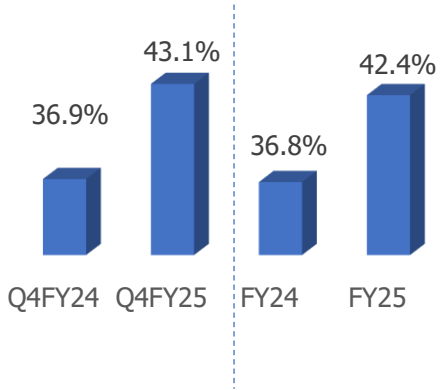
EBITDA



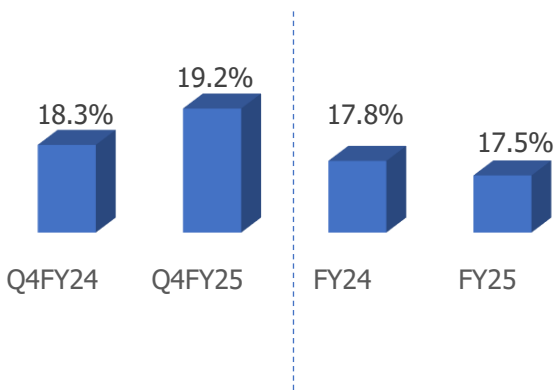
PAT



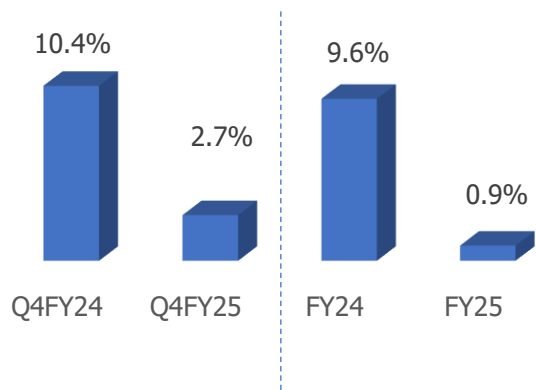
Gross Margin %



EBITDA Margin %



PAT Margin %



Results Highlights (Q4 & FY25)

Category-wise Revenue Breakup

	Industrial Chemicals	Consumer Chemicals
Q4FY25	85%	15%
Q4FY24	84%	16%

Geography-wise Revenue Breakup

	International	Domestic
Q4FY25	67%	33%
Q4FY24	66%	34%

Category-wise Revenue Breakup

	Industrial Chemicals	Consumer Chemicals
FY25	83%	17%
FY24	84%	16%

Geography-wise Revenue Breakup

	International	Domestic
FY25	65%	35%
FY24	63%	37%

Consolidated Income Statement – Q4 & FY25

Particulars	Q4 FY25	Q4 FY24	Y-o-Y	Q3 FY25	Q-o-Q	FY25	FY24
Revenue from Operations	18,281	17,203	6.3%	14,891	16%	66,850	59,356
Other Income	272	30		64		875	741
Total Revenue	18,553	17,233		14,955		67,725	60,097
Cost of Material Consumed	10,656	8,461		11,926		46,043	34,406
Change in Inventories of Finished goods & Work in Progress	-106	2,405		-3,787		-7,037	3,605
Total Material Consumed	10,550	10,866		8,139		39,006	38,011
Gross Profit	8,003	6,367		6,815		28,719	22,086
Gross Profit Margin (%)	43.1%	36.9%		45.6%		42.4%	36.8%
Employee Expenses	1,681	1,189		1,625		6,448	4,316
Other Expenses	2,762	2,033		2,439		10,442	7,049
EBITDA	3,559	3,145	13.2%	2,751		11,829	10,721
EBITDA Margin (%)	19.2%	18.3%		18.4%		17.5%	17.8%
Depreciation	1298	397		1301		5006	1562
EBIT	2,261	2,749		1,450		6,822	9,159
EBIT Margin (%)	12.2%	16.0%		9.7%		10.1%	15.2%
Finance Cost	1458	447		1638		5920	1487
Profit before Tax	803	2,302		-187		902	7,672
Profit before Tax(%)	4.3%	13.4%		-1.3%		1.3%	12.8%
Tax	299	508		-105		290	1879
Profit After Tax	503	1,794		-82		611	5,794
PAT Margin (%)	2.7%	10.4%		-0.6%		0.9%	9.6%
EPS	-0.77	15.74		-0.77		7.85	50.83

Consolidated Balance Sheet

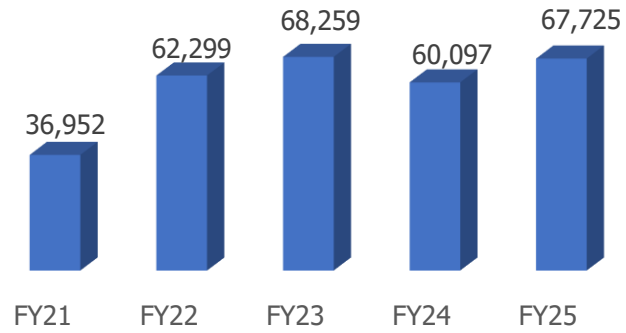
Assets (Rs in lacs)	Mar'25	Mar'24	Equity & Liabilities (Rs in lacs)	Mar'25	Mar'24
Property, plant and equipment	58,961	16,462	Equity Share Capital	1,206	1,140
Capital Work-in-Progress	145	46,119	Other Equity	40,764	28,331
Right of Use Asset	2,230	2,926	Total Equity	41,970	29,471
Investment		-	Financial liabilities		
Other Loan & Advances	21	16	1. Borrowing	32,445	33,365
Other Intangible Assets	1,186	885	2. Lease Liabilities	1,248	2,111
Other Investments		-	3. Trade Payables	-	5,173
Other Non Current Assets	1,976	2,613	Long term provisions	556	334
			Deferred tax Liabilities (Net)	979	708
Total Non-Current Assets	64,519	69,021	Total Non-Current Liabilities	35,228	41,690
Financial Assets			Financial Liabilities		
(i) Inventories	26,405	13,507	(ii) Borrowings	23,407	21,479
(ii) Trade Receivable	13,399	11,998	(ii) Lease Liabilities	1,156	949
(iii) Cash and Cash Equivalents	625	10	(iii) Trade Payables - Micro & Small	311	674
(iv) Bank balances other than above	2,218	1,179	(iv) Trade Payables - Others	6,183	4,121
(v) Other Loan & Advances	25	23	(iv) Other Financial Liabilities	-	24
Current Tax Assets (Net)	286	232	Other Current Liabilities	256	282
Other Current Assets	1,939	3,299	Short Term Provisions	904	577
Total Current Assets	44,896	30,247	Total Current Liabilities	32,217	28,106
Total Assets	1,09,415	99,269	Total Equity & Liabilities	1,09,415	99,268

Consolidated Cashflow Statement

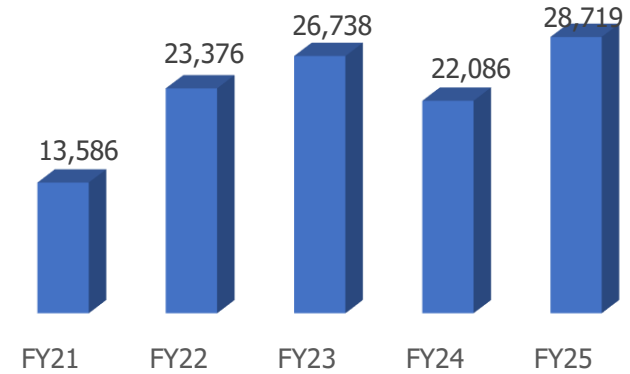
Cash Flow Statement (Rs. lacs.)	Mar'25	Mar'24
Cash Flow from Operating Activities		
Profit before Tax	903	7,672
Adjustment for Non-Operating Items	10,660	2,920
Operating Profit before Working Capital Changes	11,563	10,592
Changes in Working Capital	15,729	555
Cash Generated from Operations	-4,166	11,147
Less: Direct Taxes paid	31	2,128
Net Cash from Operating Activities	-4,197	9,019
Cash Flow from Investing Activities	-876	-30,412
Cash Flow from Financing Activities	5,922	21,385
Net increase/ (decrease) in Cash & Cash equivalent	-235	-34
Add: Cash and cash equivalents as at 1st April	615	-42
Add: Net effect of exchange gain on cash and cash equivalents	10	52
Cash and cash equivalents as at end of the period	625	10

Financial Performance

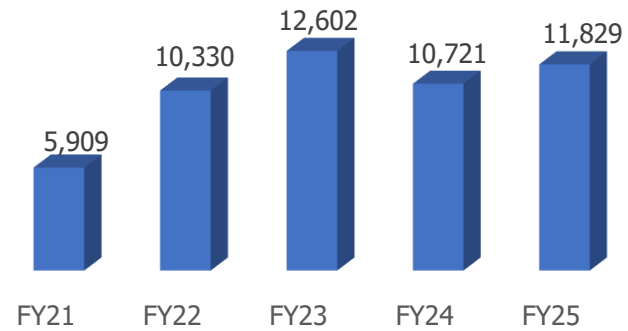
Total Revenue



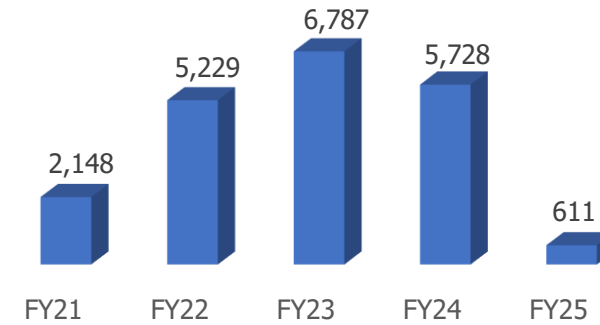
Gross Profit



EBITDA

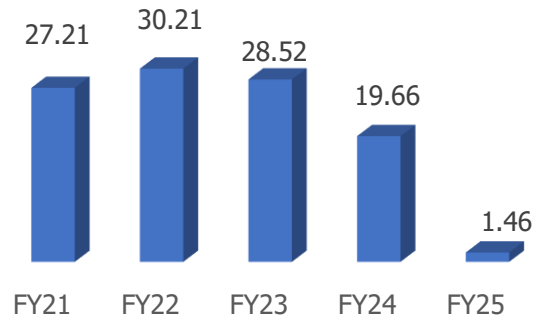


PAT

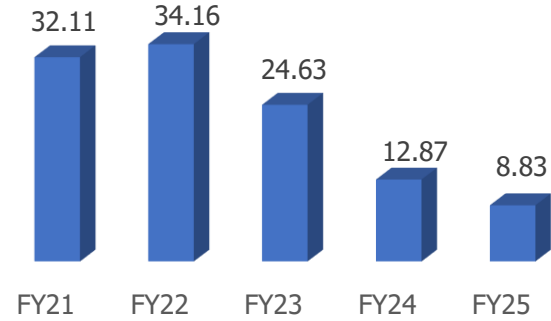


Financial Performance

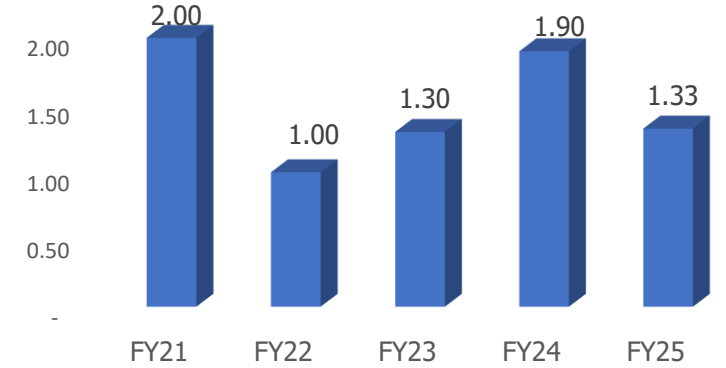
ROE (%)



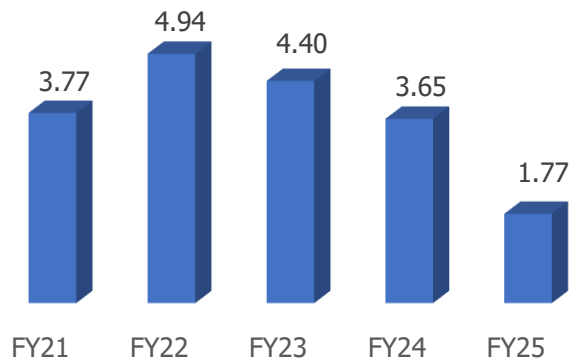
ROCE (%)



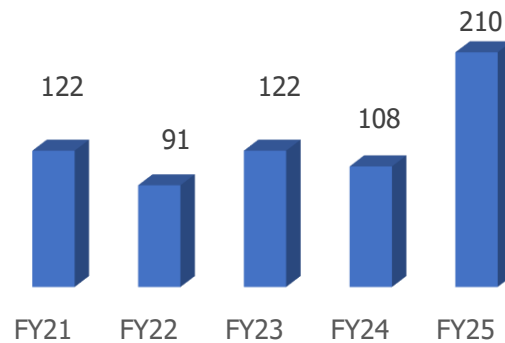
Net Debt / Equity (x)



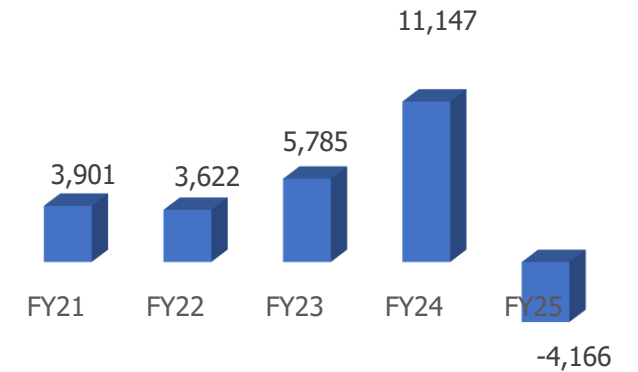
Fixed Asset Turnover (x)



Working Capital Days




Cash Flow from Operations



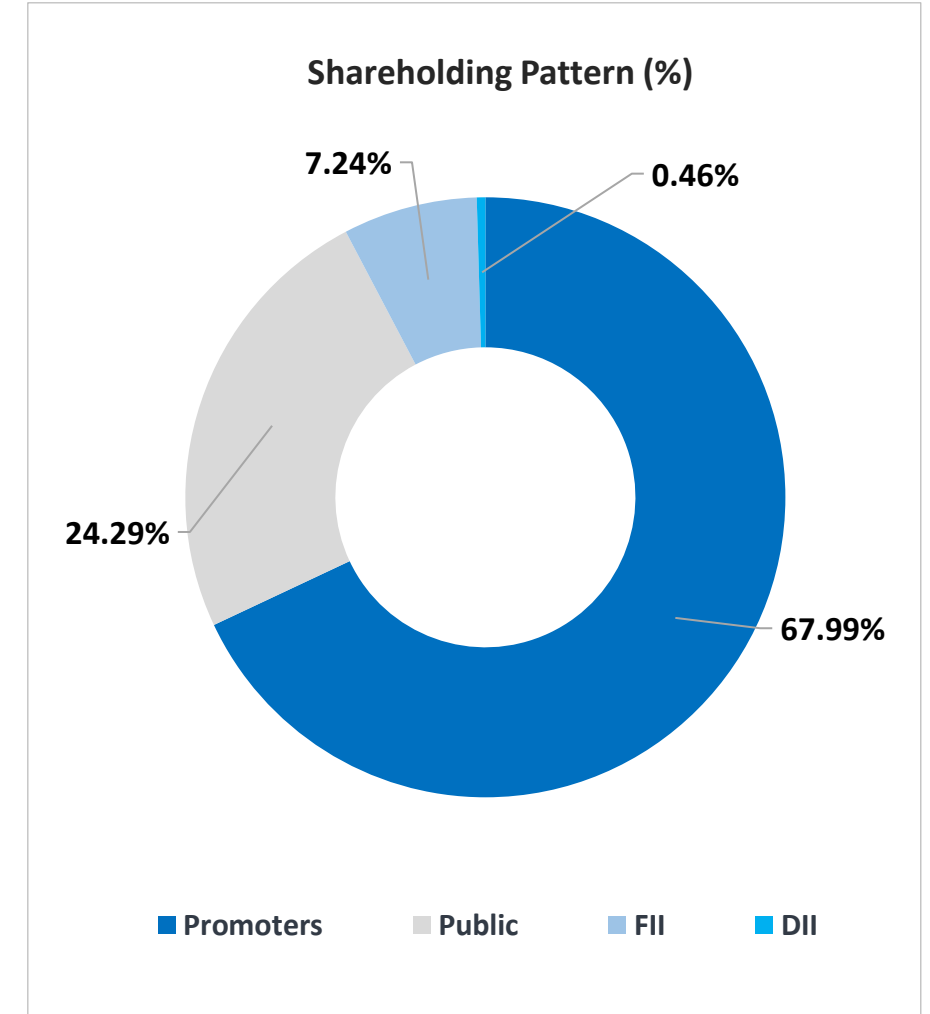
Shareholders Information

Stock Information (as on 2nd May 2025)

 Market Capitalization (₹)	1,951.32
 Shares Outstanding	12.0 mn.
 Free Float	547.95
 Symbol BSE / NSE	541167 / YASHO

(As on 31st March 2025)

Stock Performance Chart





BSE

541167



YASHO

Bloomberg

YASHO:IN



REUTERS

YASO:NS



Mr. Chirag Shah
Chief Financial Officer

chirag@yashoindustries.com
www.yashoindustries.com

CIN – L74110MH1985PLC037900

Investor Relations:

Mr. Bhavya Shah
bhavya.shah@in.mpms.mufg.com
+91 80827 48577

Ms. Masoom Rateria
masoom.rateria@in.mpms.mufg.com
+91 87189 91940

